



Compare old Xero plans with new

A guide for New Zealand small businesses to the new Xero plans

Simpler choices, more inclusions

Xero is simplifying its plans to provide small businesses with easier access to the tools they need to help run their business efficiently.

What's new

On 12 September 2024, Xero is launching three new streamlined business plans (Xero Ignite, Xero Grow and Xero Comprehensive) and enhancing the Ultimate plan in New Zealand. These new plans are designed to provide you with easier access to the tools to help run your business efficiently. That means more key features included in plans and no add-ons to navigate. As a result, the Starter, Standard and Premium plans will no longer be sold from 12 September 2024.

Phased move to new plans

From 12 September 2024:

- Xero will begin moving subscribers to the new plans in phases, taking into account their current plan (and any add-ons). **For the majority of customers, this will mean more features for the same or lower price when they are moved to a new plan**
- We'll be in touch to ensure you have a minimum of 60 days' notice before your plan is moved, including any information about the plan we intend to move you to
- We intend to move subscribers to new plans by March 2025
- Alternatively, you can choose to move to a new plan
- If you want to upgrade or downgrade a plan, or remove an add-on, you'll need to choose one of the new plans. If you transfer a subscription, the new subscriber will need to choose one of the new plans.
- You can still add employees to Xero Projects and Payroll on current plans until either you choose to move plans, or Xero moves the subscription to a new plan. Any additional usage charges (including in relation to Xero Expenses) will continue to apply.
- Once you've moved to a new plan, your previous plan will no longer be available and if you move to a new plan that does not contain your current add-on functionality, you will no longer have access to that functionality
- We'll provide more details on our migration plan and approach in September 2024.

New plan line-up

Here's the new line-up of plans:

- **Xero Ignite:** Accounting basics for businesses starting out
- **Xero Grow:** Accounting tools for the self-employed and growing businesses
- **Xero Comprehensive:** Streamlined accounting and payroll for businesses with employees
- **Xero Ultimate:** Accounting, payroll and forecasting tools to help businesses scale for future growth

Find out more about the new plans

For more details about the new plans, go to xero.com/newplans



Starter plan comparison

Compare the features included in the Xero Starter plan with those in the new Xero Ignite, Xero Grow and Xero Comprehensive plans that become available on 12 September 2024. See details of the other new plans at xero.com/planchanges

Compare the Starter plan with Xero Ignite, Xero Grow and Xero Comprehensive

All prices are NZD per month excluding GST and are effective 12 September 2024. Terms apply; see terms below.

	Starter \$35	Ignite \$35	Grow \$75	Comprehensive \$99
Send invoices and quotes	20 invoices/mth	20 invoices/mth	✓	✓
Enter bills	5 bills/mth	5 bills/mth	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Track GST and file returns	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	✗	✗	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user
Run payroll (Xero Payroll)	Optional 1 person \$10/mth \$1/mth per additional user	✗	1 person	Up to 5 people
Use multiple currencies	✗	✗	✗	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✗	✗	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	✗	✗



Standard plan comparison

Compare the features included in the Xero Standard plan with those in the new Xero Grow, Xero Comprehensive and Xero Ultimate plans that become available on 12 September 2024. See details of the other new plans at xero.com/planchanges

Compare the Standard plan with Xero Grow, Xero Comprehensive and the enhanced Xero Ultimate plan

All prices are NZD per month excluding GST and are effective 12 September 2024. Terms apply; see terms below.

	Standard \$75	Grow \$75	Comprehensive \$99	Ultimate (enhanced) from \$113
Send invoices and quotes	✓	✓	✓	✓
Enter bills	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Track GST and file returns	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	1 person \$5/mth per additional user	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Optional 1 person \$10/mth \$1 per additional user	1 person	Up to 5 people	Up to 10 people \$1 per person after 10; max 200 people
Use multiple currencies	✗	✗	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✗	✓	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	✗	Up to 10 people \$7/mth per additional user



Premium plan comparison

Compare the features included in the Xero Premium plan with those in the new Xero Comprehensive and Xero Ultimate plans that become available on 12 September 2024. See details of the other new plans at xero.com/planchanges

Compare the Premium plan with Xero Comprehensive and the enhanced Xero Ultimate plan

All prices are NZD per month excluding GST and are effective 12 September 2024. Terms apply; see terms below.

	Premium \$99	Comprehensive \$99	Ultimate (enhanced) \$113
Send invoices and quotes	✓	✓	✓
Enter bills	✓	✓	✓
Reconcile bank transactions	✓	✓	✓
Track GST and file returns	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Optional 1 person \$10/mth \$1 per additional user	Up to 5 people	Up to 10 people \$1 per person after 10; max 200 people
Use multiple currencies	✓	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✓	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	Up to 10 people \$7/mth per additional user



Ultimate plan comparison

Compare the features included in the old Xero Ultimate plans with those in the enhanced plan that become available on 12 September 2024. See details of the other new plans at xero.com/planchanges

Compare the old Ultimate plan with the enhanced Xero Ultimate plan

All prices are NZD per month excluding GST and are effective 12 September 2024. Terms apply; see terms below.

	Ultimate (old) \$113	Ultimate (enhanced) \$113
Send invoices and quotes	✓	✓
Enter bills	✓	✓
Reconcile bank transactions	✓	✓
Track GST and file returns	✓	✓
Hubdoc: Capture bills and receipts	✓	✓
Analytics: Track cash flow	✓	✓
Claim expenses and mileage (Xero Expenses)	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Up to 5 people \$1 per person after 5; max 200 people	Up to 10 people \$1 per person after 10; max 200 people
Use multiple currencies	✓	✓
Analytics Plus: Advanced cash flow predictions	✓	✓
Track projects (Xero Projects)	Up to 5 people \$7/mth per additional user	Up to 10 people \$7/mth per additional user



Terms

- Pricing is effective 12 September 2024.
- Xero reserves the right to change pricing at any time.
- All prices are NZD per month and excludes GST.
- Invoice limits for the Xero Ignite plan apply to both approving and sending invoices. Transactions initiated by app partners may automatically contribute to your invoice limit.
- Hubdoc is included in Xero Ignite, Grow, Comprehensive and Ultimate plans as long as it's connected to your Xero subscription.
- Your use of the Xero services is subject to the Xero Terms of Use and your use of the Hubdoc services is subject to the Hubdoc Terms of Use.
- Limits for Xero Projects and Xero Expenses are per active user, per month.